

How to run a board meeting

How to prepare and write your board papers

Julie Garland McLellan - FAICD | FGIA

Founder and CEO | Directors Dilemma





Julie Garland McLellan

I'm most famous for my practical approach to getting great governance. I have over 25 years' experience working with leading institutions to deliver director education and have undertaken numerous governance evaluations and board reviews across a wide range of companies and sectors.

in

www.linkedin.com/in/juliegarlandmclellan



Give your board the information to make good decisions



Understand the strategic purpose of your paper



Place in the board's context (not management's context)



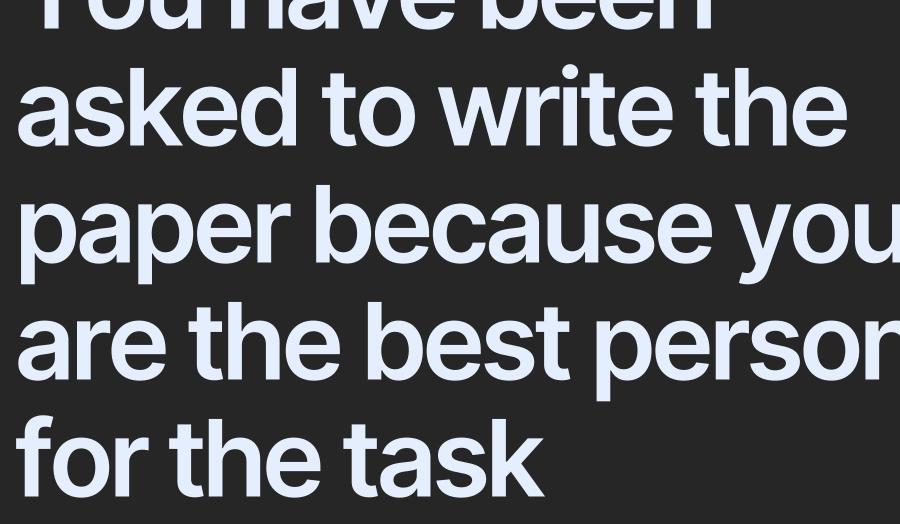
Write a succinct, compelling, and comprehensive paper



Close with a clear call to action



You have been paper because you are the best person







Start with your purpose



Why does the board need this paper at this time?



Does it help deliver the mission?



Does it help advance toward the vision?



Does it manage a risk?



Does it help the board discharge their duty?



Put your purpose at the top of the paper



Then put other information such as topic, recommendation, sign-offs, etc



Generates urgency, clarity and confidence



Frames your paper as something the directors want to read



Start with the facts



What are the key facts?

2

What do you think they mean?

3

Your opinion is not a fact; the fact that you hold it is!



Move on to the plan

1

What do you want to happen next?

2

How will it be resourced, monitored, reported?

3

What will you achieve when you implement?



What else? What if? What could go wrong?



What options did you consider and discard before reaching your recommended course of action?



What contrarian points of view did you encounter?



What other interpretations of the facts are possible?



What could go wrong (and what will you do if it does)?



Close strong

Remember that you can colour code decision, information, and discussion papers as shown in episode 1 of this series



Management would like the board to resolve ...



Management invites the board to discuss and provide strategic input on ...



Therefore the board is now fully informed about ...



Use your company's standard template

BRIEFING NOTE – FOR DISCUSSION

Date	Topic
Author	
Background	
Brief Summary of context and relationship to strategic plan and risk management	
Summary	
2 sentence summary of key content	
For Discussion	
Highlight 3 or 4 key questions for consideration, and the key discussion points. Use this o help Directors focus on key issues only.	



Use good grammar

1 Clear simple sentences

2 Unambiguous words

3 Active grammar

4 Avoid negatives



Combine dot points and data with narrative and meaning

Variety keeps your paper interesting



Rules for using graphics

One idea = one graphic

If it isn't clear from looking at it, don't use it



Labels and scales legible

Colours contrasting



Surface any likely questions



Commission with care

1

Train writers in board expectations

2)

Provide additional context

3

Enforce delivery dates



Consistent process for questions between pack publication and board meeting



Point of contact and protocol for copying others

2

Timeliness of questions on notice



Protocol for responses

- On portal
- Email
- Other



Speaking to your paper



Don't repeat what they have read.

You are only training them not to read



Remind them of key points.

Your job is to facilitate their discussion



What should the minutes say?



Is your paper persuasive?

2)

Do you know the likely outcome?

 $\left[\mathbf{3} \right]$

Then you should prepare a draft minute



Offer your draft as something for the minuter to consider



Writing a board paper is a valuable opportunity to help directors make the best decisions possible.

Don't waste it.



It is also one of the best ways to position yourself as a person of integrity, ability, and value.

Don't waste that either.





Upcoming expert sessions

Make sure you watch the next episodes of "How to run a board meeting"



Steven Bowman

EP1: Develop your strategic vision and board agenda



Julie-Garland McLellan

EP2: How to prepare for and write your board papers



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Thank you for attending!

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